

Message Text

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PAGE 01 LAGOS 06749 201638Z

43

ACTION COME-00

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FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 698

UNCLAS LAGOS 6749

E.O. 11652 : N/A

TAGS : BTRA

SUBJ : NIGERIAN-AMERICAN CHAMBER OF COMMERCE TRADE MISSION

REF : LAGOS 6747

1. FOLLOWING US FIRMS HAVE INDICATED DESIRE MEET OR OTHERWISE
ASSIST TRADE MISSION GROUP:

BANKERS TRUST COMPANY, 280 PARK AVENUE, NEW YORK,
ATTENTION: ANTONINE W. VAN AGTMAEL, ASST. TREASURER, TEL. 212
692-7615.

ARTHUR L. HASTINGS, INTERNATIONAL DEPARTMENT, B.F. GOODRICH
CHEMICAL COMPANY, 6100 OAK TREE BLVD., CLEVELAND, TEL.216-524-0200,
WISHES TO BE CALLED FOR NEW YORK BUSINESS APPOINTMENTS WITH
ADEJUMO, CHIEF UGOCHUKWU AND OKUBANJO.

DRESSER INDUSTRIES INC. REPRESENTATIVE, LAGOS, EXTENDED
INVITATION FOR GROUP TO VISIT FIRMS HEADQUARTERS AND FACILITIES
HOUSTON. DETAILS SHOULD BE ARRANGED WITH W. BISHOP, OPERATIONS
MANAGER, INTERNATIONAL DEPARTMENT, 601 JEFFERSON ST., HOUSTON
77002, P.O. BOX 6504, HOUSTON 77005.

PHILLIPS PETROLEUM, BARTLESVILLE, OKLAHOMA, HAS OFFERED EXTEND
HOSPITALITY FOUSTON. SUGGEST THREE POSSIBILITIES, DEPENDING
ON TIME AVAILABLE: HELICOPTER TOUR OF REFINERY AND PETROCHEMICAL
DEVELOPMENTS ALONG HOUSTON SHIPS CHANNEL, LUNCH OR DINNER.
APPEARS THAT GROUP WOULD PREFER TOUR AND/OR LUNCH OCTOBER 3.
CONTACT: ROBERT NAGEL.

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PAGE 02 LAGOS 06749 201638Z

2. IN ADDITION, LAGOS DIRECTORS OR CONTACTS OF THESE FIRMS HAVE ALERTED THEIR STATESIDE OFFICES TO GROUP'S VISIT AND REQUESTED THEM TO HELP:

NEW YORK BRANCH, FIRST NATIONAL BANK OF CHICAGO; FARRELL LINES (MISSION LEADER IS FIRM'S ATTORNEY) AND AMERICAN LIFE INSURANCE.

3. THIRD GROUP OF U.S. FIRMS WHO HAVE INTERESTS IN LAGOS AND WHO MAY BE INTERESTED ARE:

CHASE MANHATTAN (LAGOS VICE PRESIDENT, KENNETH PALMER, NOW VISITING NEW YORK OFFICE), FIRST NATIONAL CITY BANK AND BANK OF AMERICA.

BROWN AND ROOT LIMITED WILL UNDOUBTEDLY WISH TO MEET MISSION LEADER WHO IS DIRECTOR ITS LAGOS COMPANY.
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